St. Vincent’s HealthCare

Imaging Centers Joint Venture and Partnership

Request for Proposal

February 24, 2012
1.0 Introduction

1.1 Introduction to St. Vincent’s HealthCare

St. Vincent's Medical Center-Riverside is a 528-bed comprehensive, acute care hospital. It was founded by the Daughters of Charity in 1916 and is part of St. Vincent's HealthCare and Ascension Health, the largest non-profit health system in the United States as well as the largest Catholic hospital system in the United States.

St. Vincent’s Riverside is widely recognized for excellence in patient care and has received numerous accolades from Health Grades as well as US News and The hospital is comprised of world-class institutes and programs including:

- The Mary Virginia Terry Cancer Center
- The Josephine H. Bryan Breast Health Center, including Jacksonville’s only Mobile Mammography unit
- The Terri and Mac McGhee Women's Surgical Center
- The Gary and Nancy Chartrand Heart & Vascular Center
- St. Vincent's Spine & Brain Institute
- St. Vincent's Center for Orthopedic Excellence
- The Atrial Fibrillation Institute
- St. Catherine Labouré Manor
- Growing bariatric and pulmonary disease programs
Founded in 1873, St. Vincent's Medical Center Southside, formerly St. Luke's Hospital was the very first private hospital in Jacksonville. It is the oldest private hospital in Florida, and the newest member of the St. Vincent's HealthCare Family, joining in 2008. The 313-bed facility, located on the Southside of Jacksonville, is a full-tertiary care hospital that serves inpatient, outpatient and emergency care patients. It maintains a community-based medical staff and excellent clinical support, strengthened by its affiliation with St. Vincent's HealthCare. By growing to meet the community's needs and by improving access to healthcare services, St. Luke's will continue to fulfill the mission envisioned when the hospital began more than 137 years ago.

Additional information on St. Vincent’s HealthCare can be obtained at [www.jaxhealth.com](http://www.jaxhealth.com).

### 1.2 RFP Purpose/Overview

Currently, out-patient imaging procedures are performed at the DePaul Imaging Center and within the Medical Imaging Department at St. Vincent’s Riverside and within the Medical Imaging department at St. Vincent’s Southside. A vast network of St. Vincent’s Primary Care providers extends to all corners of the Jacksonville metropolitan area; resulting in a high volume of out-patient imaging procedures referred to St. Vincent’s HealthCare Economic and geographic factors prompt patients to seek imaging services close to home, that also offer lower costs, ease of access and simplified scheduling. St. Vincent’s Healthcare is interested in implementing out-patient imaging strategically located within the community to meet the referral needs of our physicians and patients.

On behalf of St. Vincent’s HealthCare, your company is hereby extended an opportunity to submit a proposal to enter into a partnership or joint venture with St. Vincent’s HealthCare to construct, equip and operate out-patient imaging services. Your proposal may include all or partial components of construction, capital assets and/or operations. St. Vincent’s HealthCare will consider proposals that support our strategic plan for implementing out-patient imaging services within the Jacksonville community.

### 1.2 Technology

Imaging Centers may include all or several of the following modalities, depending on the location: Diagnostic Radiology, CT, MRI, and ultrasound. Equipment must be native DICOM. Centers will include a Picture Archiving and Communication System for on-site professional interpretation.

- Diagnostic: full digital
PET/CT or CT: 16 slice minimum (refurbished is acceptable)
MRI: 1.5T minimum, 8 channel (refurbished acceptable)
Ultrasound: routine and vascular capabilities (refurbished acceptable)
Other modalities can include, but not limited to: x-ray, bone density, nuclear medicine, mammography,

1.3 Business Expectation: post installation

Application training
Warranty
Equipment Maintenance
Proposal of equity interest level; i.e. 50%/50% venture, 70%/30%, etc. Any equity interest will be subject to review by fair market value appraisal.

2.0 Response Instructions

2.1 Company profile

2.2 Current environment

2.3 Flexible financial options available

2.4 File format

Files must be in Microsoft Word or Excel format and should be e-mailed to Elaine.murtha@jaxhealth.com
Documents exceeding one page must be numbered. Responses must be provided in the format requested.

2.5 Response due date: March 31, 2012.

Completed submissions should be forwarded using the e-mail address above and the mailing address below:

St. Vincent’s Medical Center-Riverside
1 Shircliff Way
Jacksonville, Florida 32204
3.0 Proposal review

3.1 Reviews will be completed within 2-weeks of final submission date

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